दिल्ली कौशल और उद्यमिता विश्वविद्यालय
DELHI SKILL AND ENTREPRENEURSHIP UNIVERSITY
(A State university Established under Govt. of NCT of Delhi Act 04 of 2020)
Integrated Institute of Technology Complex
Sector 9, Dwarka, New Delhi - 110077

F.No.1(202)/DSEU/Estt/2022/PF-I/ 627   Date : 6/7/22

CLARIFICATION/CORRIGENDUM

TENDER ID: 2022_DSEU_225008

Name of Work: SELECTION OF WHITE LABEL PARTNER FOR THE "DEVELOPMENT AND OPERATION OF ROZGAR BAZAAR 2.0 EMPLOYMENT LINKAGES PLATFORM"

With reference to e-Tender floated vide ID No. 2022_DSEU_225008 dated 27.06.2022 for **"Selection of White Label Partner for the Development and Operation of Rozgar Bazaar 2.0 - Employment Linkages Platform "**, the following clarification /correction/corrigendum is being issued by DSEU in the wake of queries received and raised during the pre-bid meeting. Interested Bidders are advised to go through these responses before submitting their bid.

(Ashwani Kumar Kansal)
Registrar, DSEU

F.No.1(202)/DSEU/Estt/2022/PF-I/ 627   Date : 6/7/22

1. PS to VC (for kind information please)
2. Assistant -Registrar (IT) – for uploading on the university website under "Tenders" section.
3. Guard File

(Ashwani Kumar Kansal)
Registrar, DSEU

Bidder	S. No.	RFP Page No.	RFP Clause No.	Existing Clause	Query	Response to Query	Revised Clause
Eloquent Info Solutions Pvt. Ltd. (Work India)	1.1	14	5.2	Separate database with independent and secure storage, on independent servers and having independent access	Does this exclude even the cloud servers like AWS, Azure etc.?	The White Label Partner may use any secure server separate from the server hosting the existing platform	NA
Eloquent Info Solutions Pvt. Ltd. (Work India)	1.2	14	5.2	Engineering, Product Management, and Operations team to support platform development, ongoing operations, and tech support (at the discretion of the White Label Partner)	Does the RFP require the engineering, product and operations team to work exclusively for the product or they could be engaged in separate activities for the White Label Partner?	The White Label Partner is required to have a separate project management team with at least 2 members on-site, at the Rozgar Bazaar 2.0 premises. The on-site members shall be dedicated solely to RB 2.0. The onsite team may be augmented as the operations of Rozgar Bazaar 2.0 scale up. The back-end development and maintenance teams may be deployed at the discretion of the White Label Partner as long as necessary outcomes and deliverables are being adequately met.	NA
Eloquent Info Solutions Pvt. Ltd. (Work India)	1.3	15	5.3-A	Making job search, matching & end to end fulfilment easy	What does end-to-end fulfillment mean as given in the RFP document?	The end to end fulfilment indicates complete implementation of a job seeker's user journey from registration to hire, i.e., registration, profiling, job search, job matching, job application and job tracking, which shall include confirmation of a job offer (as defined in Section 9B of the RFP document)	NA
Eloquent Info Solutions Pvt. Ltd. (Work	1.4	19	5.3-B	The White Label Partner needs to only provide for the digital functionality to enable physical	How many such centers would be in existence? How many admin accounts or types of accounts are	The Authority, with support from Govt. of Delhi, will make services of Rozgar Bazaar 2.0 available to	NA

India)				enablement of the services offered by the Rozgar Bazaar 2.0 platform	expected and any monitoring or verification of data entered at these physical centers required at WLP's end?	users in public domain through assisted mode. The number of such physical facilities (and associated admin accounts) will vary as the platform reach grows and may vary from 10-100 over a period of time at the discretion of the Authority. The White Label Partner is only expected to provide the digital functionality that allows for any number of admin users to be added to facilitate the same. The responsibility to ensure veracity of the details input through any phygital centers shall remain the same as that for any digital user.	
Quess Corp. Ltd.	2.1	46	9,B	Definition of Confirmed Job Offer - A job offer will be considered confirmed after both the employer and the job seeker provide confirmation of the same with adequate details. It will not be conditional to the job seeker actually joining the job.	Kindly clarify if the condition of job seeker joining the job as a mandatory criteria under the definition of confirmed job offer. If a job offer is released by the employer and the job seeker confirms to RB2.0 team that he/she has received the job offer and accepted the same and later the job seeker do not join the job after the offer letter acceptance shall be confirmed as a Confirmed Job Offer, Please clarify.	As outlined in Section 9B of the RFP document, confirmation of a job offer shall not be conditional to the job seeker actually joining the job. Please refer to the Section 9B of the RFP for further clarity.	NA
Quess Corp. Ltd.	2.2	49	11,D	Performance Guarantee - The Authority will require the selected Bidder to provide an irrevocable, unconditional Performance Bank Guarantee, within 15 days from	Can Performance Bank Guarantee be reduced to 3% of the annual project cost.	As per RFP	NA

					the Notification of award, for a value equal to 3% of the two-year project cost as quoted by the Bidder.			
Better Place	3.1	10		4.7	EMD should be valid for 125 Days from the due date of the tender / RFP.	The Standard validity period of a Demand Draft is 90 days from the day of issuance	The existing clause in the RFP stands unaltered. However, the bidder may submit an EMD of 90 day validity. Should the bidding process exceed 90 days, the Authority shall request the bidder to submit a renewed EMD. In such an event, the Authority shall notify the bidder of the same before the expiry date of the EMD.	NA
Better Place	3.2	19		5.3.C	Out of the above mentioned 6 VAS, the White Label Partner needs to mandatorily provide the first 2 VAS i.e., Skilling and LMIA. The other 4 VAS are optional.	Can a selected bidder agree to provide additional VAS after getting selected? While the bidder may not get marks in technical evaluation, but will the bidder be compensated if they agree to add VAS at a later stage?	The scope and timelines of VAS implementation are to be provided during the technical presentation held in pursuance of the bid. Any major additional features (such as a new VAS) that may need to be developed at a later stage will be governed as per the guidelines stated in Section 6 of the RFP document	NA
Better Place	3.3	28		5.7	The Authority and the Govt. of Delhi reserve the right to recommend a change of proposed manpower resources if required.	In case of increase in the number of resources, the additional cost will need to be provided by the authority/Govt.	The bidder is requested to propose commercial bid after thoroughly accounting for the scope of work outlined in the RFP. The Authority shall not make any additional financial payments outside of the scope of this RFP. In the event that the scope of work changes, the deployment of additional resources may be done based on the mutual agreement between the Authority and the	NA

						White Label Partner.	
Better Place	3.4	29	5.9	The White Label Partner shall provide all customer support channels already present on the existing platform as well as in the product roadmap. The bidder may also propose a call based or manual channel for customer support best suited to their overall design philosophy	Manual customer support should be optional.	The White Label Partner is expected to provide all existing channels of customer support on their platform. Refer to Section 5.9 of the RFP document for further clarity.	NA
Silicon Techlab Limited	4.1	78	Appendix III – Compliance sheet for Minimum Eligibility Criteria	The Bidder (lead bidder in case of multiple partners), as on date of bid submission, should have minimum 2 years or 24 months of experience in the business of actively running a Mobile Application (Android) and a website serving blue & grey collar segment seekers and employers in India, with a minimum 100,000 cumulative app downloads on the Google Play Store	If we have a similar application but as website application only, and no mobile application in playstore, can that be considered as eligible?	As per RFP	NA
Silicon Techlab Limited	4.2	80	Appendix IV – Compliance sheet for the Technical Evaluation Criteria Form A: Number of Verified Job Posts (All-India) on the Mobile Application/Website	Number of verified Job posts on Mobile application/website	Does this mean we can show the verified job posts either in website or mobile, not necessarily both?	The verified job posts to be considered shall comprise of unique job posts available for a job seekers on the Mobile Application and/or Website	NA

Silicon Techlab Limited	4.3	80	Appendix IV – Compliance sheet for the Technical Evaluation Criteria Form B: Coverage of job categories on the existing Mobile Application & Website	The categories to be considered for scoring will be the ones which are available on the Mobile application and website for a user to browse and select from	Can we show categories other than the ones mentioned in the list given, such as Accountant, CEO, CAD-CAM, etc. ?	The list of jobs categories to be considered for the purpose of technical scoring are provided in Appendix IV, Form B. The bidder may showcase other job categories and greater diversity in detail in the technical presentation
Silicon Techlab Limited	4.4	18	5.12	MVP 1: This will include the launch of first version of Rozgar Bazaar 2.0 platform cobranded with the WLP brand3. This version shall primarily include all the features present on existing platform of the WLP along with key modifications and additions mutually agreed between the WLP and the Authority/Govt. of Delhi. These modifications and final features to	Please let us know what are the features expected in MVP 1. As the Alpha launch is in 5 weeks, this would give a better idea on what needs to be customised and how much time it would take	The timelines provided in Section 5.12 of the RFP document are indicative in nature. As outlined in the aforementioned section, the White Label Partner will be free to propose their own project timelines and definition of MVP 1 (to include at minimum exisitng functionality, tracking of job offers etc.) as part of the Technical Presentation as specified in Clause

				be included in the MVP 1 shall be finalized during the signing of the contract. These will only be the basic and most pressing changes required in the existing platform of the WLP.		9 b): Technical Evaluation Criteria	

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Date: 05 July 2022

Minutes of the Pre-Bid Meeting for RFP for White Label Partner for Rozgar Bazaar 2.0

1. The Pre Bid meeting for RFP (2022_DSEU_225008) for Selection of White Label Partner for the "Development And Operation Of Rozgar Bazaar 2.0- Employment Linkages Platform" was held on 04 July 2022 at 12pm virtually.
   The meeting was attended by the following members:
   1. Prof. (Dr.) Rihan Khan Suri, Pro Vice Chancellor, DSEU
   2. Col. Sanjay Dahiya, Controller of Finance, DSEU
   3. Gautam Gambhir, PMU, BCG
   4. Harsh Vardhan, Eloquent Info Solutions Pvt. Ltd. (Work India)
   5. Hemant Roshan, Better Place
   6. Paul, Quess Corp
   7. Debarati Mittra, Silicon Techlab Limited

2. Pre Bid queries were received from 4 prospective bidders in pursuance of the aforementioned RFP. The list of prospective bidders includes:
   1. Eloquent Info Solutions Pvt. Ltd. (Work India)
   2. Better Place
   3. Quess Corp
   4. Silicon Techlab Limited

3. The queries were duly acknowledged and received by Col. Dahiya, and it was suggested that a corrigendum be released to address the queries.

4. The meeting ended with a vote of thanks