



दिल्ली कौशल एवं उद्यमिता विश्वविद्यालय
DELHI SKILL AND ENTREPRENEURSHIP UNIVERSITY
(A State University Established under Govt. of NCT of
Delhi Act 04 of 2020)
Sector 9, Dwarka, New Delhi – 110077

RECRUITMENT FOR THE POST OF 'SENIOR MANAGER – NETWORK MANAGEMENT'
FOR DSEU INNOVATION & INCUBATION CENTER FOR ENTREPRENEURSHIP (DIICE)

The Delhi Skill and Entrepreneurship University (DSEU) was established in August 2020 by the Government of NCT of Delhi (GNCTD) to equip students with world-class skill education to enable access to aspirational jobs and inculcate an entrepreneurial mind-set. DSEU aims to create a win-win for the youth and the industry by addressing the existing gaps in skill training. The University wishes to change the existing paradigm of skilling, transforming it in a way that makes skill acquisition aspirational. It aims to provide opportunities to everyone interested in up-skilling, and re-skilling.

In addition to this, DSEU has set-up an incubation center (DSEU Innovation & Incubation Centre for Entrepreneurs - DIICE) to support the entrepreneurial aspirations of its students and other external budding entrepreneurs. The incubator plans to run the following 4 programs currently:

- **'Business Blasters' program:** To support top 100-150 teams of grade XI & XII student entrepreneurs selected out of 51k+ teams across govt. schools in Delhi. Each has been funded by a pool of donors/investors during an investment expo. Subsequently, the teams will now be incubated for business development at DSEU.
- **'SME' program:** To support ventures which aim to create small to medium businesses on the lines of existing business models, since DSEU runs multiple programs which encourage freelancing/setting up businesses (for e.g., Diploma in Interior Design, Diploma in Fashion Design, B.A. in Aesthetics & Beauty Therapy, etc.)
- **'Growth & Innovation' program:** To support ventures working on product or process innovations
- **'Women entrepreneurship' program:** To support aspiring women entrepreneurs living in disadvantaged parts of Delhi to set up micro-businesses.

The incubator intends to hire for the following position:

1.	Name of Position	Senior Manager – Network Management
2.	Number of Positions	1 (one)
3.	Method or Recruitment	Contract based through open market
4.	Age limit	Candidate should be below 45 years of age as on the date of advertisement
5.	Period of contract	One year (may be extended further upto 2 years based on discretion of the competent authority)
6.	Remuneration (per month)	Rs. 80,000/- to 1,45,000 /- based on qualification and experience
7.	Education qualification	Essential: Post-graduate degree in any field or B.Tech with minimum 60% or above from a reputed institution
8.	Experience	Essential: 3-8 years of overall experience. Experience should involve working with & building a network of vendors/dealers/customers for the organization.

		<p>Preference will be given to candidates with experience of:</p> <ul style="list-style-type: none"> ● Working in an incubator or working in/co-founding a start-up ● Building/having a network in the entrepreneurship ecosystem
10.	Key Roles & Responsibilities	<p>The individual shall be responsible for:</p> <ul style="list-style-type: none"> ● Building & managing the network of mentors available to the incubatees ● Attending networking events in the Delhi/National entrepreneurship circuit for building outreach & visibility ● Leading mentor on-boarding process & mentor-mapping/coaching for the 'Business Blasters' program (wherein senior mentors shall be mapped to novice mentors to provide guidance on how to handle student ventures) ● Identifying & onboarding partners such as service vendors (e.g.: for delivery), banks (to facilitate financing for SME ventures), mentor incubators, etc. ● Building & managing network of investors & donors ● Building connects with corporates to enable pilots for incubatees ● Any other duties & responsibilities assigned by the competent authority